



Your Role will be challenging and rewarding, the only limitation is in your own ability to achieve. This is a combined role, primarily sales, as well as providing sound expert knowledge on I.T. networking and IP telephony services.

On a day-to-day basis, you will be required to perform some of the following duties:

- Achieving sales and profit targets.
- Business development, establishing client relationships.
- Maintain long term client relationships to create repeat and referral business.
- Provide business Technology solutions; i.e. I.T. network solutions & IP Telephony solutions to clients.
- Prepare and deliver solution proposals and quotations.
- Working in conjunction with the service manager to deliver tailored Service Level Agreements to the client.
- Complete network audits and documentation.

You will have the opportunity for massive earning potential and career growth within this expanding company. To excel in this role you will ideally possess the following:

- At least 3 years experience in an I.T. Sales & Service environment and / or relevant tertiary qualification in I.T. systems administration / engineering.
- Proven sales track record.
- Passion, ambition and dedication to the I.T. & Communications industry.
- Sound knowledge of Microsoft products, IP Telephony systems, and PBX Systems.
- Desirable but not mandatory, understanding of Apple Mac & Apple Server hardware, VoIP technologies, and unified communications systems.

This is a sales / business development role, of which we are seeking someone who also possesses a broad general technical ability and need not always rely on advice or assistance from the IT Service manager.

If you are a self-starter, mature and responsible person, who thinks that is the challenge you're looking for, take the plunge and apply right now!

Fax to: [1300 764 159](tel:1300764159)

Post to: [Now IT Solutions Pty Ltd](#)

[PO BOX 10439](#)

[Southport BC, QLD 4215](#)